



Berat Kurshumliu

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Tel: +38349212520

Summary:

Good communication skills and an excellent in telephone Able to sell to large and small clients. Proven experience in launching new products. I have a professional style of communication & ability to build rapport with prospective customers.

Education:

SHMLT "Architect Sinani" Mitrovica

High School

Information and Technology 2001 - 2004

UBT - Higher Education Institution

Bachelor's Degree: Computer Science 2010 - 2014

Experience:

IT in N.P Informatika

July 2007 - September 2009

Computer Hardware Repair/ Practitioner Assisted in Computer maintenance such as formatting, installing software repaired various hardware such as damaged HDD and other PC components

KEY SKILLS AND COMPETENCIES

Able to lift IT equipment, crawl under desks to access cabling etc. Experience of problem resolution and quality assurance procedures. Able to communicate complex IT issues to suppliers and non-technical staff. Ability to work well in a team environment. IT security experience including anti-virus / malware, encryption deployment. Experience of web content management systems.

IPKO Telecommunications LLC

Sales Agent June 2015 – July - 2018

Door to Door Sales & Marketing - Tips and Techniques of Sales Travel to different neighborhoods and suburbs going door-to-door with the goal of selling our Services Sets up and demonstrates product and shows how customer can maximize product features

KEY SKILLS AND COMPETENCIES

Good communication skills and an excellent able to sell to large and small clients. Proven experience in launching new products. Having a professional style of communication & ability to build rapport with prospective customers

Kujtesa LLC

Sales Agent August 2019 – October 2019

Door to Door Sales & Marketing - Tips and Techniques of Sales Travel to different neighborhoods and suburbs going door-to-door with the goal of selling our Services Sets up and demonstrates product and shows how customer can maximize product features

KEY SKILLS AND COMPETENCIES

Good communication skills and an excellent able to sell to large and small clients. Proven experience in launching new products. Having a professional style of communication & ability to build rapport with prospective customers

Languages:

Albanian

(Native)

English

(Elementary)

Serbian

(Elementary)